FUTURE NETWORKS FORUM THE WORKSTREAMS & INITIATIVES – A CLOSER LOOK



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LEADING THE FUTURE OF NETWORKS Hei arahi i te heke mai o nga whatunga*

We come together to harness the collective power of EDBs to help Aotearoa New Zealand reach its climate goals, by:

- Exploring the future and aligning expectations
- Providing a forum for collaborating with our EDB colleagues and our stakeholders
- Bringing the Network Transformation Roadmap to life through collaboration towards its objectives
- Strengthening the mana and influence of EDBs and the ENA

Success for us will mean:

- EDBs have shared expectations of potential future scenarios, and our role in enabling the transition
- EDBs understand and are enabling our consumers' and stakeholders' ambitions
- EDBs are collectively evolving through collaboration, with priorities being delivered efficiently and at pace
- There is a high degree of confidence in the distribution sector enabling an affordable and equitable transition to a reliable, decarbonised energy system

Outreach with Purpose

- 1. Develop a deliberate engagement plan, including external comms
- Understand our consumers' and stakeholders' evolving needs and pain points in their interfaces with us
- Test our direction, development plans and solutions with other ENA working groups, relevant industry groups and stakeholders.



Exploring Strategic Context

- 1. Explore and agree key assumptions, inflection points and 2050 scenarios.
- 2. Understand customer segmentation and the decarbonisation journey.
- 3. Explore and agree roles and functions of the EDB of the future.

Delivering Aligned Solutions

1. Collaborate and coordinate with EDBs, the EEA, retailers, flexibility providers, DG investors, Transpower and other stakeholders to develop aligned solutions that work for the whole system.

FUTURE NETWORKS FORUM

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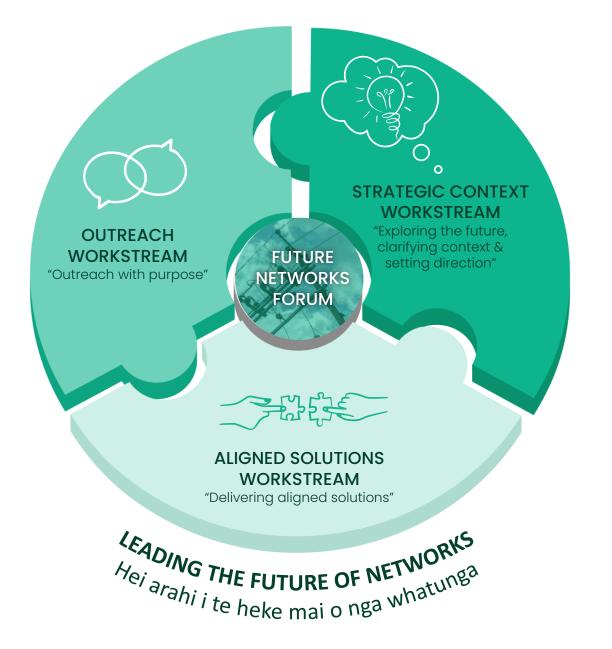
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WORKSTREAMS



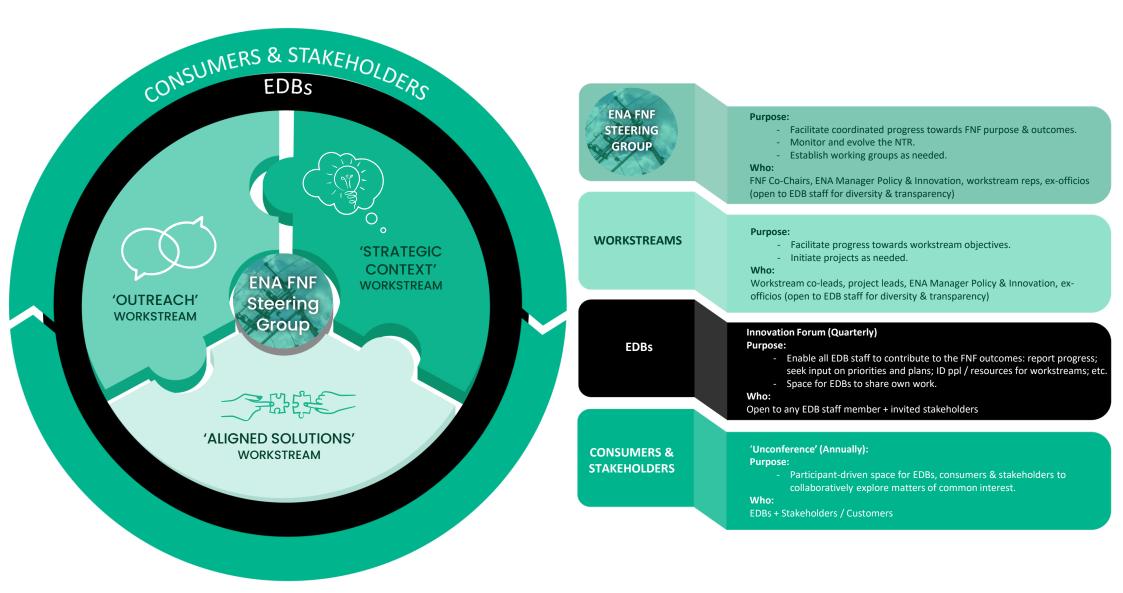
Our Workstreams have been set up to deliver focused pieces of work that, as they progress, will work in unison to deliver on our overall FNF purpose and ambition.



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The FNF has been grounded in establishing how we will work together, and the channels we will use to seek input, update our stakeholders, and to better inform our progress.





Part of establishing how we will work together has been to also identify how we will evaluate the FNF's performance and the measures we will use.

	FNF OUTCOMES (SUCCESS/ AMBITION)	EVALUATE: FNF OBJECTIVES (PURPOSE)	INDICATORS	MEASURE / MILESTONE	TARGET (FY24 YE)
1	EDBs have shared expectations of potential future scenarios, and our role in enabling the transition.	Explore the future and align expectations	ENA member (CEO) feedback on the value of the FNF's activities to: a) their organisation and b) the EDB sector.	 a. FNF white paper delivered outlining potential future roles and functions of EDBs, where member views align / differ and why, and recommended next steps. Number of EDBs endorsing the paper. b. FNF paper describing EDB customer segments (consumers, retailers, aggregators, generators, SO, etc) together with current and future needs and pain points, based on robust customer research. c. Number of FNF deliverables which directly address identified customer pain points. Customer feedback on these deliverables. 	 FY24 will benchmark measures to enable target setting in future years.
2	EDBs understand and are enabling our consumers' and stakeholders' ambitions	Provide a forum for collaborating with our EDB colleagues and our stakeholders	Consumer* feedback on EDBs as an enabler of their energy aspirations.	 a. Number of Innovation Forum participants, and feedback on value of event. b. Number of Unconference participants, and feedback on value of event. 	
3	EDBs are collectively evolving through collaboration, with priorities being delivered efficiently and at pace	Bring the Network Transformation Roadmap to life through collaboration towards its objectives	EDB connected customer* feedback on consistency of customer experience across EDBs, where this matters.	 a. % of NTR actions assessed by EDB reps as Green / Amber / Red for their organisations. b. % of NTR actions which FNF has supported through collaborative action. 	
4	There is a high degree of confidence in the distribution sector enabling an affordable and equitable transition to a reliable, decarbonised energy system	Strengthen the mana and influence of EDBs and the ENA	Stakeholder* feedback on EDBs as an enabler of the transition to a low carbon, resilient and equitable energy future.	a. Number of FNF interactions with key stakeholders and partners (Govt, Regulators, MEUG, ERANZ, EEA, Flex Forum, SEANZ, etc)	



All initiatives identified or proposed by the FNF have been / will be subject to this Prioritisation Framework.

th		TIMEFRAME What sense of urgency is there for this initiative being progressed to advance progress for NZ? How much time is needed to implement the initiative effectively?		it is not implemented? Will this initiative help establish certainty		EXTERNAL IMPACT Does this help solve the energy trilemma - will it solve affordability, will it deliver reliability and security of supply, and will it help drive climate change objectives for N2?		STAKEHOLDER IMPACT Will this initiative help influence Regulatory setting changes or allowances? Will it positively influence our reputation as a sector?		CUSTOMER IMPACT Will this initiative advance our understanding of customer needs? Will it enable the energy choices our customers want to make?		OVERALL SCORE		
														IATIVE
	ios, assumptions and I share findings with FNF		3	2	3	2	1	2	3	1	3	2	2	24/33
	r segmentation, and rney mapping exercise		3	2	2	2	1	2	2	2	2	2	2	22/33
Decarbonisation Stra	ategy		2	2	2	2	2	3	1	2	2	2	2	22/33
Energy Trilemma			2	2	1	2	3	1	1	2	2	2	2	20/33
EDB Future Roles &	Functions		2	3	1	3	3	2	3	3	3	2	2	27/33
Community Energy			1	1	1	2	2	2	1	1	2	2	2	17/33
Energy Hardship				1	1				1	1		3		19/33
Community/Utility S	Storage		2	1	1	2	2	2	2	2	2	2	2	20/33
Common Network N	vlodel		1	1	1		1	1	2	1	1	2		15/33
Flexibility Opportun	ities		2	2	2	2	3	2	2	2	2	2	2	23/33
LV Network Design			2	1	3	2	2	2	2	1	2	2	2	21/33
SO EDB Interface for	DER Management		3	2	2	3	2	2	3	1	2	2	2	24/33
Flex Supplier & EDB Management	Capacity & Constraints		3	3	2	2	2	2	2	1	2	2	2	23/33
LV Data Visibility			3	2	2	2	2	2	2	1	2	2	2	22/33
Domestic Hot Water (To be merged with	-		2	2	2	2	2	1	2	1	1	2	2	19/33
EV Charger Manage			3	3	3	2	2	3	1	1	2	2	3	25/33
		1	No urgency Output 2yrs+	Estimated 12+ months	Percentage of RAB < 2%	Certainty with aligned strategy	Consumer price < 5%	No measurable carbon / sustainability impact	No measurable impact to reliability	Fine or loss of revenue allowane <2%	No measurable impact	Good confidence in understanding	Current choice likely to meet expectations	
	SCORING TOOL	2	Moderate urgency Output 1-2 yrs	Estimated <12 months	2% to 5%	Uncertainty is leading to mixed approaches	5% to 10%	Carbon /sustainability objective at risk	< 10%	2% to 5%	Some loss of confidence in the EDB sector	Some understanding exists	Limited choice may be insufficient	Highest total score = highest priority
		3	Very urgent Output < 1yr	Estimated <6 months	> 5%	Uncertainty is leading to no action	> 10%	Prevents carbon objective being met	> 10%	>5%	Potential loss of license to operate	Limited current understanding	Current level of choice will not meet need	

WORKSTREAM PLANS

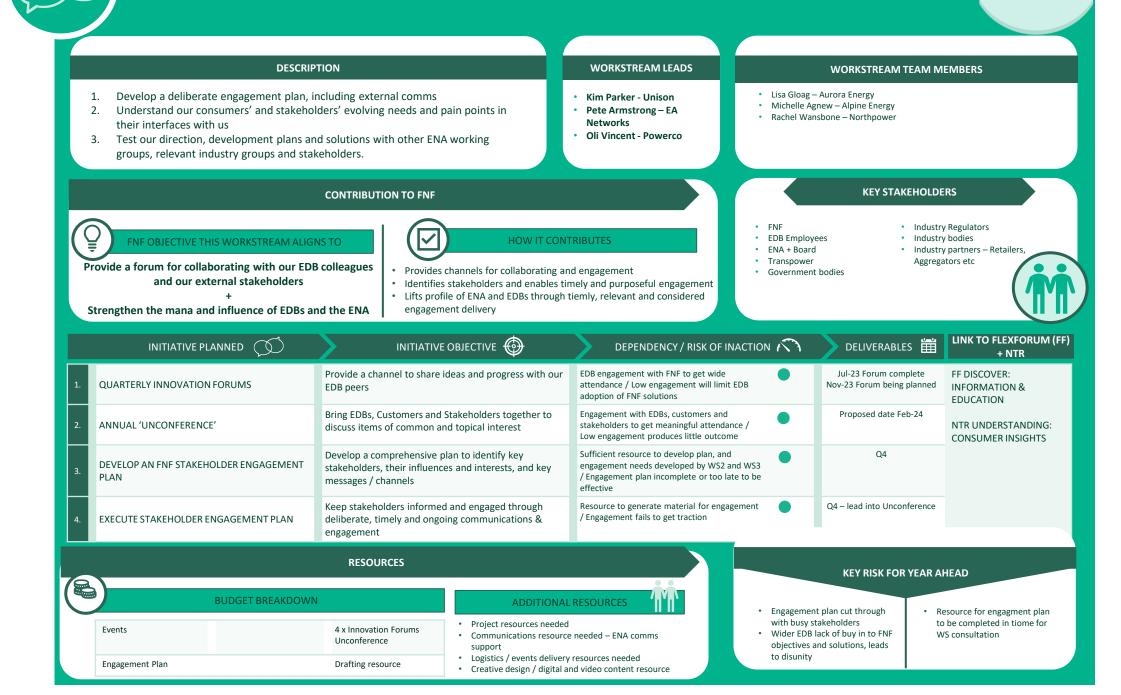
A SNAPSHOT OF THE WORK UNDERWAY



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OUTREACH WITH PURPOSE WORKSTREAM - PLAN ON A PAGE

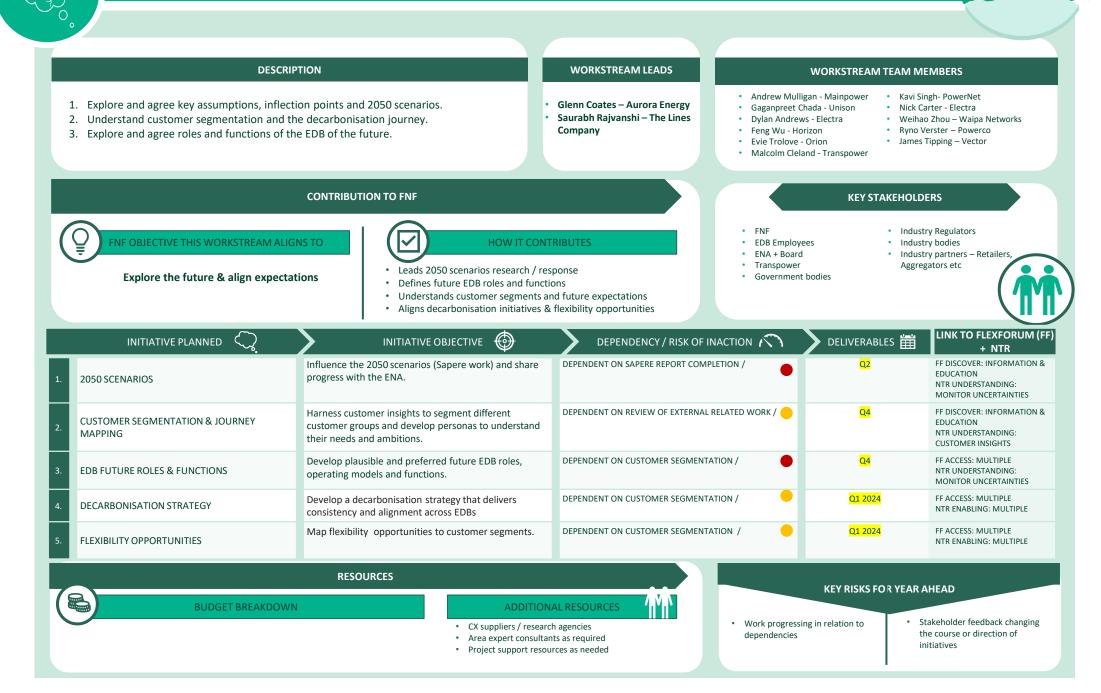
(JULY 2023 - JUNE 2024)



OUTREACH WITH PURIPOSE

STRATEGIC CONTEXT WORKSTREAM - PLAN ON A PAGE

(JULY 2023 - JUNE 2024)

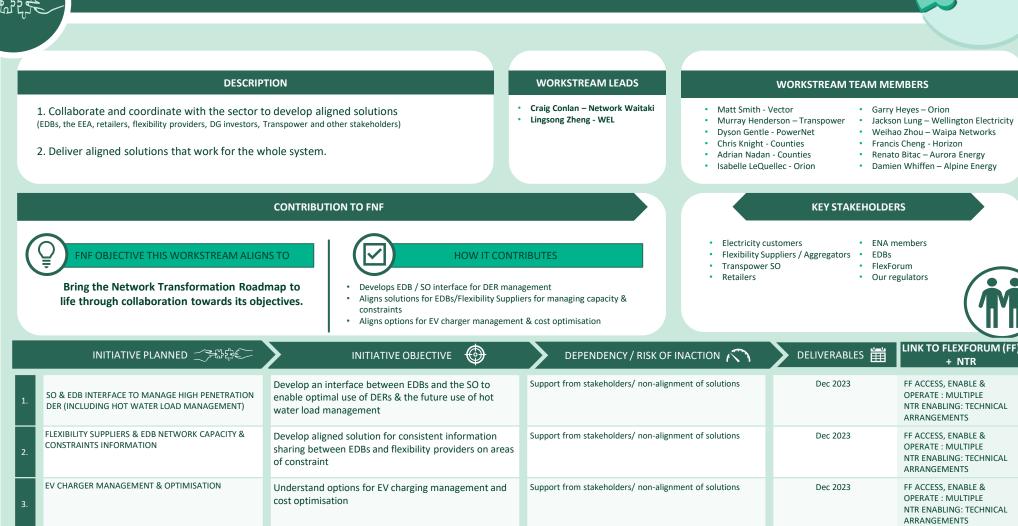


Cena electricity networks aotearoa

STRATEGIC

ALIGNED SOLUTIONS WORKSTREAM - PLAN ON A PAGE

(JULY 2023 - JUNE 2024)



ALIGNED

SOLUTIONS



APPENDICES

INITIATIVE PLANS-ON-A-PAGE

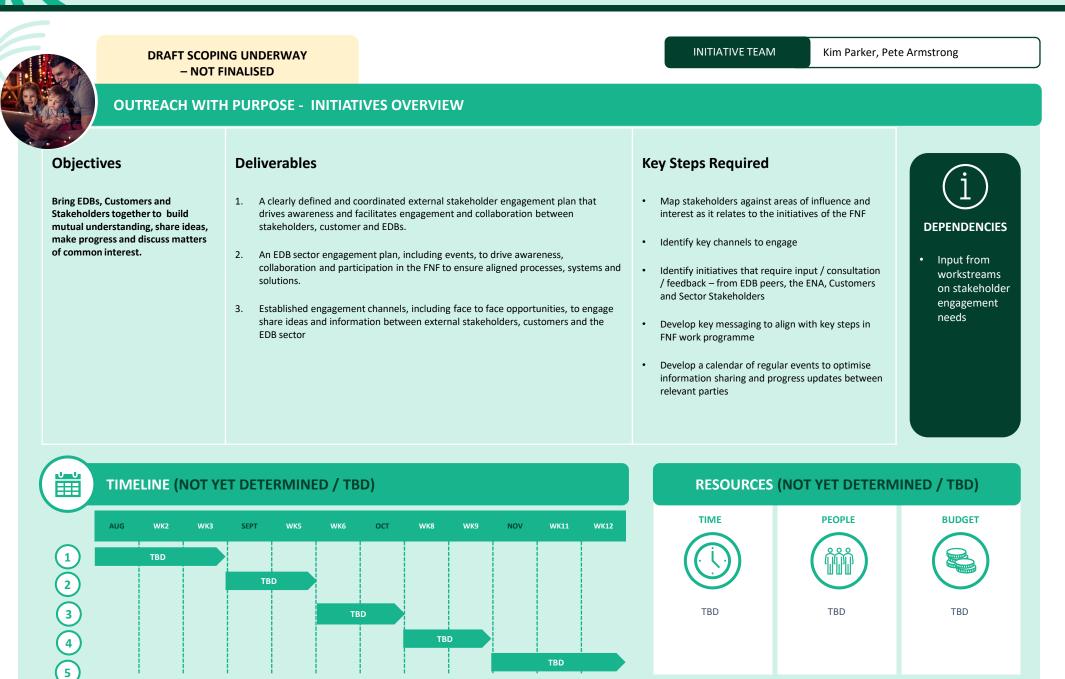
IDENTIFIED INITIATIVES EXPLAINED



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Outreach with Purpose Initiatives – Our Plan on a Page





TBD

TBD

RELATED NTR / FLEXFORUM ITEM: NA

Customer Segmentation Initiative – Our Plan on a Page



CUSTOMER SEGMENTATION INITIATIVE OVERVIEW

Objectives

The primary objective of the customer segmentation initiative is to build a shared understanding and common language amongst Energy Distribution Businesses (EDBs) about who their customers are, together with their expectations and approaches now and in the future – to enable EDBs to better prepare and collaborate towards a shared energy future.

For context, "customers" includes various types of consumers, retailers, aggregators, generators and system operators.

Deliverables

1.

- A clear definition of what a customer is, versus what a stakeholder is.
- 2. Clear customer segments across all services provided by EDBs, including key service-enabling customers (e.g. retailers, flexibility service providers, suppliers etc).
- 3. Personas for each customer segment.
- 4. Customer Value Proposition (CVP) defined for each persona/segment.
- 5. Socio-economic segmentation defined for mass-market persona/segment.
- 6. Journey mapping for each persona, identifying key touchpoints, trigger points, and customer expectations at each stage of their journey.
- 7. Provide a summary of common and predominant persona expectations across all customer segments
- 8. Recommendation to EDBs on possible customer focus areas to respond to key customer personas' expectations of the distribution sector.
- 9. Recommendation for a mechanism/s for continuous testing and updating of customer segments, personas, journeys and customer expectations.
- 10. All findings above to be detailed in a report, outlining methodology used.

Key Steps Required

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 Engaging with ENA members to incorporate/understand any existing work on customer segmentation, personas and journey mapping - and the approach and language used.

INITIATIVE TEAM

- Reviewing international examples and industry bodies' work to inform the analysis.
- Reviewing any relevant information from NZ entities such as Stats NZ, EECA, MBIE, ENA etc.
- Conducting a gap analysis to identify customer types not covered.
- Conducting consumer and stakeholder research to test and develop any new sub-segmentation, personas, and value propositions.
- Documenting, reflecting, testing, and refining gathered information to ensure accuracy.

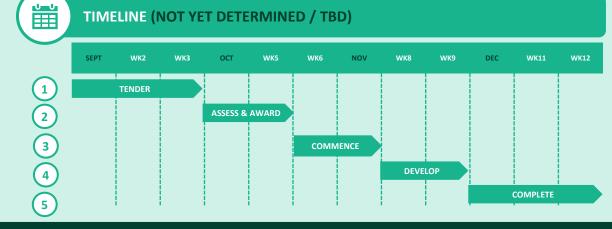


Saurabh Rajvanshi (Lead), Evie Trolove,

Ryno Verster

DEPENDENCIES

Reference external related work (ie, Resi-Flex) nationally and internationally



RESOURCES (NOT YET DETERMINED / TBD)

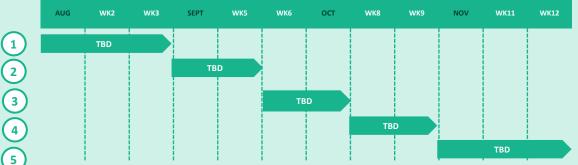


RELATED NTR / FLEXFORUM ITEM: FF #6,12, NTR #16

Draft Decarbonisation Strategy Initiative – Our Plan on a Page



Kavi Singh (lead), Feng Wu, Malcolm INITIATIVE TEAM DRAFT SCOPING UNDERWAY Cleland Transpower - NOT FINALISED **DECARBONISATION STRATEGY - INITIATIVE OVERVIEW** Deliverables Objectives **Key Steps Required** The primary objective is to develop a ENA to finalise scope and select advisory services Decarbonisation strategy for all customer segments that: • decarbonisation strategy that firm 1. Enables consistency across EDBs in delivering a customer decarbonisation journey delivers consistency and alignment and experience that meets expectations of the customer • Consultation with EDBs, representative customers across EDBs on providing network and key stakeholders on current approaches, Provides clarity and transparency on end-to-end connection process 2. capacity in a cost-efficient and issues, and opportunities 3. Provides the customer with adequate knowledge of the key roles and **DEPENDENCIES** customer-centric manner to help Review similar work done internationally responsibilities of parties in the energy supply chain customers achieve their Development of draft strategy document and 4. Clarifies the trade-off between security of supply and costs Customer decarbonisation goals, while review by stakeholders (EDBs, Customer, 5. Summarises investment mix between network and customers and the impact on balancing the interests of the EDB, Segmentation Generator) Regulated Asset Base (RAB) and revenue and their communities and Finalisation and communication of decarbonisation 6. Balances optimising network upgrades for growth and equitability for customers shareholders. strategy 7. Raises awareness of the impact of regulations for exempt and non-exempt EDBs on an EDB's ability to invest in decarbonisation upgrades The intended outcome of strategy is 8. Accounts for the needs of the EDB's communities, shareholders and stakeholders. to help EDBs develop policies, and the EDBs environmental, social and governance objectives processes and services that enables 9. Considers engagement and coordination with other industry stakeholders such as customers to decarbonise in an Transpower, retailers, EA, EECA. efficient and coherent way. The strategy document to provide justification for the strategy and key considerations and recommendations that will inform EDB policies, processes and services, e.g., customer capital contribution, security of supply trade-off, customer service processes, criteria for prioritisation of customer capacity requests. **TIMELINE (NOT YET DETERMINED / TBD) RESOURCES (NOT YET DETERMINED / TBD)** TIME PEOPLE BUDGET AUG WK2 WK3 SEPT WK5 WK6 ОСТ WK8 WK9 NOV





Draft EDB Future Roles & Functions Initiative – Our Plan on a Page



DRAFT SCOPING UNDERWAY - NOT FINALISED

EDB FUTURE ROLES & FUNCTIONS - INITIATIVE OVERVIEW

Objectives

Establish a collective view of the future roles and functions of EDBs, including which of these are dependent on different operating models, to inform how these will be fulfilled.

This collective assessment will support EDBs to engage the wider sector on options, identify opportunities for further work and assist EBDs in preparing to fulfil relevant roles and functions.

Deliverables

- 1. Overview of current roles and functions (including where there is alignment, differences or signs of change).
- 2. High level definition of 3-4 potential future operating models (workshop input)
- 3. Options Assessment of EDB roles and functions for each potential market structure (workshop output)
- 4. Final report summarising the above and preferred roles and responsibilities
 - Where there is significant change expected in future roles and functions
 - Where there is consensus, uncertainty and key considerations
 - Key progress measures and indicators to monitor
 - Any recommendations for further work.

Key Steps Required

- 1. Engage consultant
- 2. Establish current state: Engage with ENA members to outline existing roles and functions across EDBs in NZ

INITIATIVE TEAM

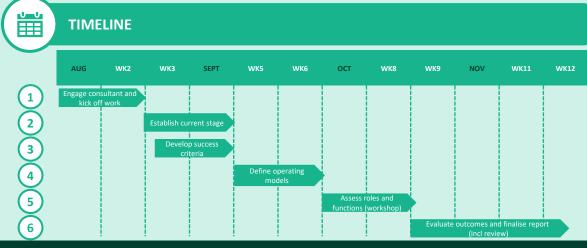
- 3. Develop 'success criteria' or desired outcomes to assess operating models against e.g. consistent services across EDBS, cost efficient, ease of implementation
- 4. Define potential operating models: Define 3-4 potential operating models to prompt discussion on roles and functions (based on international and local insight including SIDG DSO Roadmap).
- Assess EDB roles and functions: Workshop the future EDB roles and functions within each structure, define key touch points with other parties, and assess advantages and disadvantages.
- Evaluate outcomes: Evaluate where there is consensus, least regrets actions, uncertainty and further work required.



Evie Trolove (Lead), Glenn Coates

DEPENDENCIES

- Customer segmentation will feed into operating models and touch points.
- Flexibility Opportunities Initiative - TBC



TIME PEOPLE BUDGET 4 MONTHS (AUG-NOV) PROJECT TEAM (Accountable), CONSULTANT (Responsible), EDB PROJECT TEAM

REPS (Consulted).

RELATED NTR / FLEXFORUM ITEM: FF # 9, 11, 19, NTR # 6, 7, 17

Draft Flexibility Opportunities Initiative – Our Plan on a Page

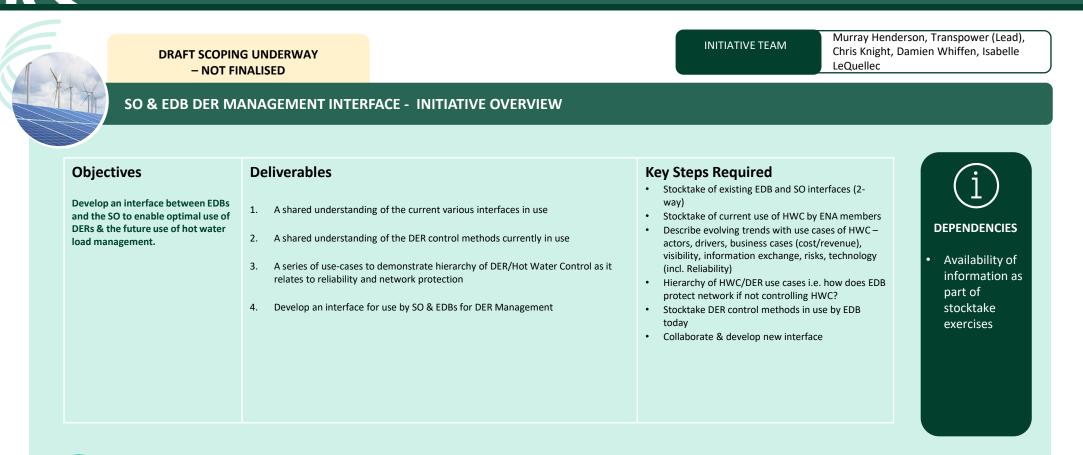


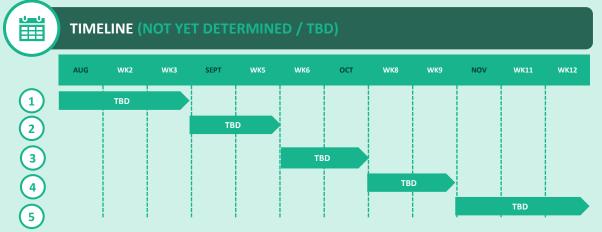
- NOT	NG UNDERWAY INALISED ORTUNITIES - INITIATIVE OVERVIEW		INITIATIVE TEAM	Gaganpreet Ch Rajvanshi	adha (Lead), Saurabh	
 Objectives The primary objectives are to: Understand the role and effectiveness of flexibility services for EDB's operations. How does this work with the extended reserves? Understand the flexibility opportunities available within the different customer segments defined in "Customer Segmentation" initiative Understand the pricing and/or procurement mechanisms for these different flexibility options 	 Deliverables Analysis, results and conclusions presented in a report that entails: Clearly defined use cases and effectiveness (response step size, duration and cost) of: pricing-based incentives to induce flexible response in the mass market market based flexibility procurement for options that would help defer major capital investment This would allow all flexibility participants to gain a common understanding of the circumstances and use-cases under which various flexibility options useful. A feasibility assessment framework for EDBs to compare traditional network solutions with non-network flexibility options. This would include economic assessments along with probabilistic planning principles. 		A Steps Required Engage with ENA members to incorporate/understand any ex lexibility domain (ie, Resi-Flex) Engage with FlexForum for their ensuring alignment with their v Review use cases and models u urisdictions such as UK, Austra /alue mapping of customer seg network constraints Development/adoption of a fra compare traditional network op colutions Documenting, reflecting, testing sathered information to ensure	r input and vorkstreams tilised in other lia etc gments to typical mework to otions with flexible g, and refining	DEPENDENCIES • Customer Segmentation • 2050 Scenarios • EDB Roles & Functions • Review of all other industry related work In this area (ie, FlexForum, Resi-Flex etc)	
Image: Second system TimeLine (NOT Y) Aug WK2 WK3 1 TBD TBD 2 3 4 4 5 5	SEPT WKS WKG OCT WK8 WK9 T TBD TBD TBD TBD	IOV WK11 WK12	RESOURCES (M TIME TIME TBD	PEOPLE TBD	IINED / TBD) BUDGET	

RELATED NTR / FLEXFORUM ITEM: FF#6, NTR#17

Draft SO & EDB Interface for DER Management Initiative – Our Plan on a Page







RESOURCES (NOT YET DETERMINED / TBD)

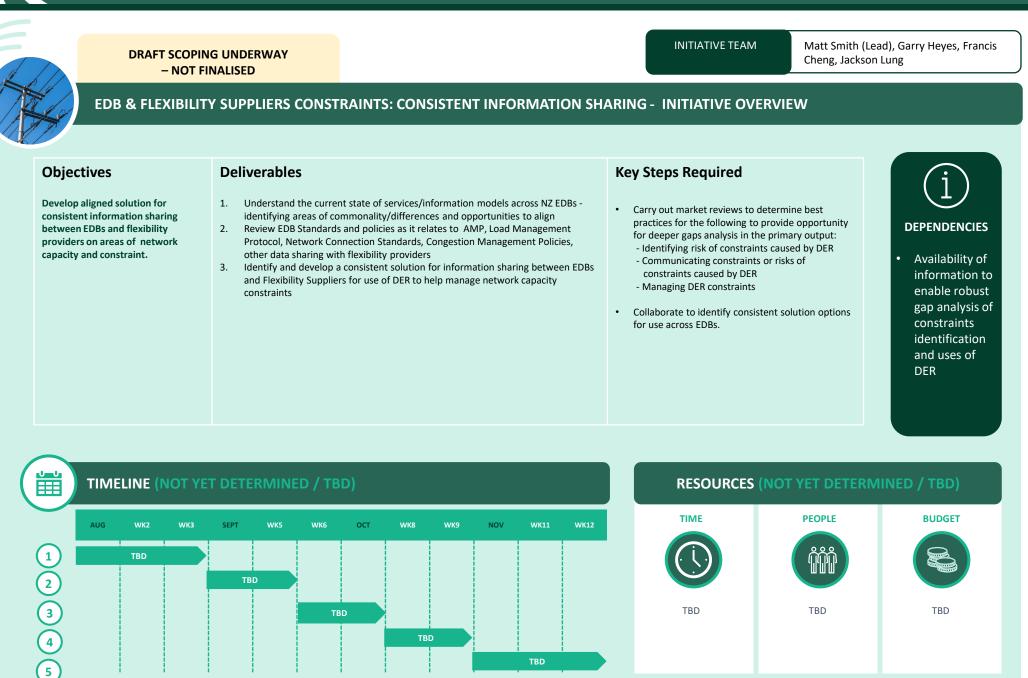


RELATED NTR / FLEXFORUM ITEM: FF #6, 12, 16, 35, NTR #8, 15, 16

ALIGNED SOLUTION WORKSTREAM INITIATIVES

Draft EDB & Flexibility Suppliers Information Sharing Initiative – Our Plan on a Page





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RELATED NTR / FLEXFORUM ITEM: FF #16, 35, NTR #15

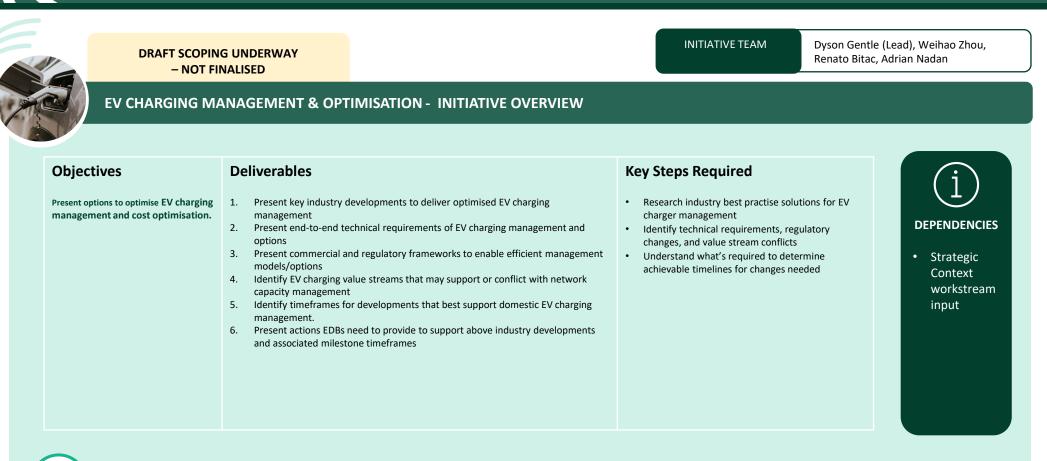
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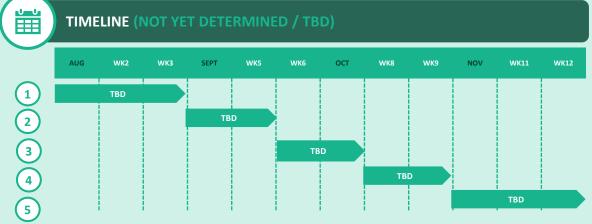
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ALIGNED SOLUTION WORKSTREAM INITIATIVES

Draft EV Charging Management & Optimisation Initiative – Our Plan on a Page







RESOURCES (NOT YET DETERMINED / TBD)



RELATED NTR / FLEXFORUM ITEM: FF #12, 14, 19, 33, NTR #2, 3, 7



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